

Championing Business Growth across the Pacific



Expand your Business to Latin America with ALABC

For more than 30 years we've been supporting business to forge links between Australia and the Latin American countries.

We work closely with organisations and governments to facilitate market access, increase awareness of opportunities and overcome trade barriers.

Our broad membership base covers a range of industries, from mining to agriculture, manufacturing to technology, education to finance and professional consulting services.

Our objective is to develop a strong network of contacts and deliver the information you need to launch and grow your business across the Pacific. Whether you're looking for a new partner in Latin America or want access to market experts, we can assist you with the right introductions.

EXCHANGE IDEAS

with more than 200 members across Australia and Latin-America

ACCESS

the highly-profitable emerging markets of Latin America

BUILD NETWORKS

with influential business and government contacts

Building a bridge between opportunity and success

We are the peak industry body in Australia connecting with Latin America. Not only do we raise the profile of Australia in Latin America, we also champion both regions to local and Latin American governments. We have the depth of knowledge, access to key contacts and networking opportunities to facilitate business between Australia and Latin America.

The benefits of membership

As a member of the ALABC, you will have access to up-to-date information and resources to help you build stronger networks.

- ✓ Regular functions and events featuring expert speakers, politicians and business leaders
- ✓ Trade missions to Latin America to help you establish links with businesses
- ✓ One-on-one meetings with visitors and delegates from Latin America
- ✓ A monthly newsletter (LATAM News) that provides the latest information on economic trends, political developments, trade opportunities and updates on what ALABC members and other Australian companies are doing in the region
- ✓ E-newsletter distributed to ALABC members and supporters where you can promote your organisation's achievements
- ✓ An interactive website where you can profile your business, contact established members and access a library of resources
- ✓ Exclusive dinners in major capital cities, featuring keynote speakers

Become a member today

We offer six levels of membership:

PATRONS

Organisations at the forefront of promoting Australia's commercial and economic relationship with Latin America

LARGE CORPORATES

Companies with more than 200 employees

CORPORATES

Companies with more than 20 employees and less than 200

SMALL BUSINESSES

Companies with less than 20 employees



Like to know more?

For more information on what we do, or to become a member, contact us today.

 ALABC.COM.AU

 **1 300 0 ALABC**

 **+61 412643343**

Connect with us on social media channels

 au.linkedin.com/in/alabc

 [@aus_latambuscou](https://twitter.com/aus_latambuscou)

 facebook.com/alabcouncil

Membership benefits

Fees excluding GST

	PATRON MEMBERS Organisations at the forefront of promoting Australia's commercial and economic relationship with Latin America	LARGE CORPORATES Companies and organisations with more than 200 employees	CORPORATES Companies with more than 20 employees and less than 200	SMALL BUSINESSES, SOLE TRADERS, CONSULTANTS Companies with less than 20 employees
	\$6,000	\$3,000	\$800	\$400
Company introductions at events	✓			
Private events with Dignitaries	✓			
Complementary tickets/ Preferential seating at selected events	✓			
Partner with Chairman/CEO to tailor programs to suit needs and objectives	✓	✓		
Boardroom lunches (exclusive)	✓	✓		
Senior Executives of Company host events/seats at the head table	✓	✓		
Introductions at events (Facilitated by staff)	✓	✓		
Distribution of marketing collateral at conferences	✓	✓		
Listing in Member Directory/branding/Feature company	✓	✓		
Sponsorship opportunities	✓	✓	✓	
Nominate more than 1 member	✓	✓	✓	
Access to network of contacts in the region	✓	✓	✓	
Facilitate additional contacts with governments	✓	✓	✓	
Banner logo on website	✓	✓	✓	
Trade Missions	✓	✓	✓	✓
Use of ALABC logo/member certificate	✓	✓	✓	✓
Advertise in Newsletter	✓	✓	✓	✓
Contribute with editorial content for the Monthly Newsletter	✓	✓	✓	✓
Collaboration with Government	✓	✓	✓	✓
Ability to stand for the Board	✓	✓	✓	✓
Access to exclusive intelligence	✓	✓	✓	✓
Access to Members only Company Directory and Resources	✓	✓	✓	✓
Newsletter/Information/ Alerts/Webinars	✓	✓	✓	✓
Networking opportunities	✓	✓	✓	✓
Policy and Advocacy	✓	✓	✓	✓
Discounted event tickets	✓	✓	✓	✓
Access to Regional and Country Business Guides	✓	✓	✓	✓

Membership application

Complete the form below to become member of the Australia Latin America Business Council

Membership type *

For membership categories and benefits click [here](#)

Membership details

Company name: *

Full name of the organisation ABN

Primary contact: *

Title

First name

Last name

Contact position: *

Email: *

example@example.com

DD phone number: *

Country code

Area code

Number

Mobile number:

Area code

Number

Switchboard phone number:

Country code

Area code

Number

Reason for joining?: *

Industry: *

E.G. Mining, Engineering, Legal firm, Agribusiness, Energy, Consultancy

What Latin American countries are of most interest to you?: *

Description of your business and its products: *
(for inclusion in our members directory)

Number of employees:

Annual turnover:

AUD

Billing information: *

Street / Postal address

City / Suburb

State

Street / Postal address line 2

Postal code

Country

Accounts payable contact if different to the above

Contact: *

Title

First name

Last name

Email:

example@example.com

Telephone number:

Country code

Area code

Telephone number

Payment methods

Membership period: Membership will commence on and be valid for 12 months from the date of receipt of the corresponding annual membership fee (Rates applicable from 1st June)

Category of membership: *

Prices in AUD

Select as appropriate

- | | |
|---|-------------------------|
| 1. Patron member | \$6,000 ^{+GST} |
| 2. Large corporate
(more than 200 employees) | \$3,000 ^{+GST} |
| 3. Corporate
(more than 20, less than 200 employees) | \$800 ^{+GST} |
| 4. Small business,
sole trader, consultant
(less than 20 employees) | \$400 ^{+GST} |

Payment methods: *

Select as appropriate

1. EFT Account Name: ALABC BSB: 032-002 Account Number: 399373
2. Credit Card details listed below
3. Please invoice me in 30 days terms

Credit card details

Card name

Card number

Card type

Visa, Amex, Mastercard

CCV number

*Last 3 digits on signature strip

Expire date /

Month Year

Declaration

- I/we acknowledge that the granting of membership is at the discretion of ALABC and that if this application is approved, I/we declare that we are bound by the Constitution of ALABC and any rules, regulations and by-laws in force from time to time. *
- I/we agree to received all correspondence that the Business Council elects to distribute to its members by whatever means, including electronically.
- I/we have read, understood, and accepted the Terms of Membership and agree to pay the relevant fee listed below.
- I/we agree to ALABC collecting this relevant information in relation to the membership application. The information collected will only be used for ALABC purposes in accordance with ALABC's Privacy Policy.

*Once you submit your application, we will contact you shortly to confirm your membership application.
Thank you!*

**Please save your completed form and email to
ceo@alabc.com.au**

SAVE FORM